

## The Prestwick Group, Inc./Max-R 120324-PSW

Pricing for contract #120324-PSW offers Sourcewell participating agencies the following discounts:

- Discounts provided are volume/quantity based combined with a tiered percentage discount.
- Quantity pricing is tiered for all models without technology. Quantities 1-10 receive a 20% discount. Quantities 11-20 receive a 22.5% discount. Quantities 21-49 receive a 27% discount. Quantities of 50 or more receive a 30% discount.
- Technology included enclosures start with a discounted base price around 25%-27% discounted rate due to the associated costs.